

Chicago-based private equity firm with a passion for creating superior companies. For more than 30 years, we have worked with business leaders of middle market industrial businesses to accelerate growth and improve operational performance by leveraging our experience, network and resources. We are making control investments from a committed \$260 million fund.



- Industrial Services
- Value-Added Distribution





#### TARGET ATTRIBUTES



- o Engineered Industrial Products o Platforms \$20-\$150 mm EV o Growing, fragmented markets
  - Add-ons of any size
- o Critical components, services
- Complex customer relationships
- o Margins reflect value-add
- Buy and build
- o Revitalize growth
- Operational improvement

## **What Makes Shorehill Different**

## **EXTENSIVE EXPERIENCE**

- Over 30 years of PE experience
- Successfully invested through three recessionary periods
- Ideal profile for founders Inc. Top PE Fund for Entrepreneurs

# **MIDWEST CULTURE**

- Create true partnerships to support post-closing goals
- Philosophy of shared success, clear and direct communication
- Collaborative approach in all dealings

# **BROAD NETWORK**

- Network developed over more than 30 years
- Populate boards of directors with deep industry experience
- Team of 65+ executives utilized to access domain knowledge, strategic insights, networks, and deal flow

## **CONSISTENT PROCESS**

- Efficient transaction execution, delivering high certainty of closing
- Tailored investment management focused on human capital. performance improvement, and organic / add-on growth

# **GP COMMITMENT**

- GP is the largest investor in our fund
- Committed to measured and sustainable business transformation
- GP facilitates broad management equity participation

## **Select Areas of Interest**

- Aftermarket & replacement parts
- Calibration: Parts and Service
- Electrical: Transmission and Distribution
- **Energy management components**
- Flow control
- Food: Processing and Safety
- Packaging, paper and plastic
- Power transmission & fluid power
- **Process automation**
- Pumps, valves and cylinders
- Select building products
- Sensors, test and measurement devices
- Specialty contracting services
- Technician-driven industrial services



## **BUSINESS DEVELOPMENT**

## **Rob Hogan**

**Managing Director** (312) 876-2679 rhogan@ShorehillCapital.com

#### John Lavin

Principal (312) 876-9410 jlavin@ShorehillCapital.com

## **INVESTMENT TEAM**

### **Dave Hawkins**

Managing Partner (312) 876-0411 dhawkins@ShorehillCapital.com

#### **Brian Simmons**

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### **Charlie Denison**

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## **Robert Jackson**

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### **Tom Kinzer**

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#### **Conor McCarthy**

Vice President (312) 876-1766 cmccarthy@ShorehillCapital.com

#### **CURRENT PORTFOLIO**

#### Description

## **Add-on Acquisitions**

Branded manufacturer and supplier of sewn products used in the electric utility, airline, and government markets

Seeking industrial sewing operations





September 2022

Full-service distributor, wholesaler and fabricator of rigging products, including chain, wire rope, synthetic slings and other related hardware

3 add-ons completed

Seeking value-added distributors of rigging products



Distributor and manufacturer of custom packaging solutions to a diverse set of industries

5 add-ons completed

Seeking value-added distributors and/or niche manufacturers of packaging supplies

July 2021



Manufacturer of electronic devices and sensors for the building controls / automation, HVAC, and lighting markets Seeking manufacturers of building automation devices

January 2019



Value-added distributor of fluid power and factory automation products and solutions for a diversified customer base

3 add-ons completed

Seeking Midwest-based distributors of industrial fluid power products and automation components

October 2019



Manufacturer of precision aerospace and defense components for turbine engine, motion control and flow control applications

3 add-ons completed

Seeking precision machining businesses primarily serving the aerospace and defense industries

## PRIOR SHOREHILL INVESTMENTS



Acquired: January 2015 Exited: August 2022

Fabricating distributor of conveyor system components including conveyor belts, accessories and rubber products

5 add-ons completed

Seeking businesses operating in the lightweight belting market through distribution or value-added services

Retained small minority stake with private equity owner.



Acquired: November 2017 Exited: November 2023

Manufacturer and supplier of products used in the North American electric power 5 add-ons completed









































