



**WE HAVE INVESTED OVER  
\$1 BILLION**

**ACROSS MORE THAN  
100 TRANSACTIONS**

**OVER  
3 DECADES**

Chicago-based private equity firm with a passion for creating superior companies. For more than 30 years, we have worked with business leaders of middle market industrial businesses to accelerate growth and improve operational performance by leveraging our experience, network and resources. We are making control investments from a committed \$260 million fund.



### SECTOR FOCUS

- Engineered Industrial Products
- Industrial Services
- Value-Added Distribution



### SIZE

- Platforms \$20-\$150 mm EV
- Add-ons of any size



### TARGET ATTRIBUTES

- Growing, fragmented markets
- Critical components, services
- Complex customer relationships
- Margins reflect value-add



### STRATEGIES

- Buy and build
- Revitalize growth
- Operational improvement

## What Makes Shorehill Different

### EXTENSIVE EXPERIENCE

- Over 30 years of PE experience
- Successfully invested through three recessionary periods
- Ideal profile for founders – Inc. Top PE Fund for Entrepreneurs

### MIDWEST CULTURE

- Create true partnerships to support post-closing goals
- Philosophy of shared success, clear and direct communication
- Collaborative approach in all dealings

### BROAD NETWORK

- Network developed over more than 30 years
- Populate boards of directors with deep industry experience
- Team of 65+ executives utilized to access domain knowledge, strategic insights, networks, and deal flow

### CONSISTENT PROCESS

- Efficient transaction execution, delivering high certainty of closing
- Tailored investment management focused on human capital, performance improvement, and organic / add-on growth

### GP COMMITMENT

- GP is the largest investor in our fund
- Committed to measured and sustainable business transformation
- GP facilitates broad management equity participation

## Select Areas of Interest

- ✓ Aftermarket & replacement parts
- ✓ Calibration: Parts and Service
- ✓ Electrical: Transmission and Distribution
- ✓ Energy management components
- ✓ Flow control
- ✓ Food: Processing and Safety
- ✓ Packaging, paper and plastic
- ✓ Power transmission & fluid power
- ✓ Process automation
- ✓ Pumps, valves and cylinders
- ✓ Select building products
- ✓ Sensors, test and measurement devices
- ✓ Specialty contracting services
- ✓ Technician-driven industrial services



Shorehill Capital has been recognized by *Inc.* magazine as one of the top private equity firms for entrepreneurs in each year since 2019

## BUSINESS DEVELOPMENT

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## INVESTMENT TEAM

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## CURRENT PORTFOLIO

|   | Description  | Add-on Acquisitions  |
|---|--|--|
| <br>October 2024   | Branded manufacturer and supplier of sewn products used in the electric utility, airline, and government markets                                 | Seeking industrial sewing operations   |
| <br>September 2022 | Full-service distributor, wholesaler and fabricator of rigging products, including chain, wire rope, synthetic slings and other related hardware | 5 add-ons completed<br>Seeking value-added distributors of rigging products  |
| <br>July 2021      | Distributor and manufacturer of custom packaging solutions to a diverse set of industries  | 5 add-ons completed<br>Seeking value-added distributors and/or niche manufacturers of packaging supplies               |
| <br>October 2019   | Value-added distributor of fluid power and factory automation products and solutions for a diversified customer base                             | 3 add-ons completed<br>Seeking Midwest-based distributors of industrial fluid power products and automation components |
| <br>June 2017      | Manufacturer of precision aerospace and defense components for turbine engine, motion control and flow control applications                      | 3 add-ons completed<br>Seeking precision machining businesses primarily serving the aerospace and defense industries   |

## PRIOR SHOREHILL INVESTMENTS

|   | Description   | Accomplishments   |
|---|---|---|
| <br>7.5 Year Hold | Fabricating distributor of conveyor system components including conveyor belts, accessories and rubber products   | <ul style="list-style-type: none"> <li>Expanded management team</li> <li>Installed reporting, KPI's, new CRM</li> <li>Professionalized sales strategy</li> <li>Opened 4 branches / closed 5 add-ons</li> </ul>                        |
| <br>6 Year Hold  | Manufacturer and supplier of products used in the North American electric power grid                              | <ul style="list-style-type: none"> <li>Assembled full management team</li> <li>Unified under one ERP</li> <li>Installed Lean, ISO, dashboards, KPI's</li> <li>Completed 5 add-ons</li> </ul>  |
| <br>7 Year Hold  | Manufacturer of electronic devices and sensors for the building controls / automation, HVAC, and lighting markets | <ul style="list-style-type: none"> <li>Built out the management team</li> <li>Installed modern ERP, KPIs</li> <li>Introduced Lean, ISO, dashboards</li> <li>Implemented sales strategy and new product development process</li> </ul> |

## PRIOR INVESTMENT EXPERIENCE



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Shorehill was recognized by Inc. Media as a founder-friendly investor over multiple years. As part of the qualification process, Inc. Media contacted past and present founders from Shorehill's investment portfolio to ask them about their experience partnering with Shorehill. Shorehill was one of multiple firms to receive this recognition. This rating may not be representative of any investor's experience and is not indicative of any future performance. In 2025, Shorehill paid Inc. Media \$2,590 for its application and \$2,495 to use Inc's Founder Friendly logo. Since investment advisers pay Inc. Media to apply for the recognition and to use the logo each year, Inc. Media has an incentive to offer recognition to investment advisers creating a material conflict of interest. Inc. Media is not an investor in any Shorehill funds.